

A little advice for those preparing to develop AD Technology – Trenton Biogas LLC

1) GAIN EXPERTISE BY HAVING A COMPLETE UNDERSTANDING OF :

- a. RELATED MARKETS
- b. SOURCE INPUTS
- c. WASTE DISPOSAL INDUSTRY
- d. TRANSPORTATION
- e. ENERGY MARKETS
- f. RATE TARIFFS
- g. COMMODITY PRICING
- h. TRENDS
- i. COMPETITION
- j. PROOF OF PROCESS
- k. FAILURES
- l. PENALTIES
- m. PUBLIC INTEREST
- n. TRAFFIC
- o. EMISSIONS
- p. EMERGING TECHNOLOGIES
- q. LABOR REQUIREMENTS
- r. WARRANTIES
- s. OFF TAKE MARKETS

2) KEY FOCUS OF THE DEVELOPMENT SHOULD INCLUDE:

- a. Site control
- b. Realistic pro forma figures
- c. Fully vetted system design
- d. Mass balance and mass flow
- e. Fully permitted facility
- f. Long term feedstock agreements
- g. Process guarantees
- h. Interconnect agreements
- i. Off take agreements
- j. Corrective action plans
- k. Operating agreements

3) Consider the balance of objectives between the front end cost and financial close

- a. You will need proof that your project will come to fruition
- b. Pricing must be competitive with industry norms
- c. Must fit the balance of public and private commerce/ not disrupt